



# Collaboration

An individual power can be enhanced to its maximum efficiency only in collaboration with others. Hang Lung embraces people equipped with experience, skills and knowledge, and imbued with the spirit of "We As One" so that the strength of the whole is greater than the sum of its parts, and as a result everyone achieves more.

# **Review of Operations**

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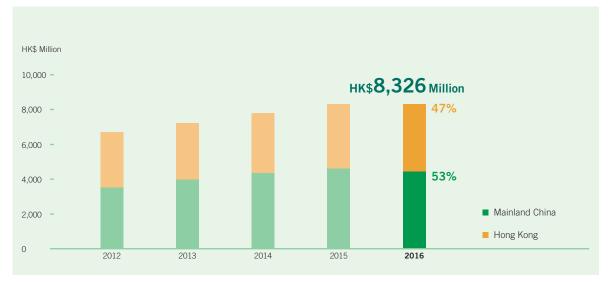
64 Major Properties of the Group





## Our core property leasing business across Hong Kong and the Mainland continued to be resilient and delivered steady growth for shareholders against the backdrop of a challenging market.

During 2016, Hong Kong and the Mainland continued to experience a market correction and shifting consumer demand. In the major shopping districts in Hong Kong and Tier 1 cities on the Mainland, store closures, vacancies and delayed openings by major brands were commonplace.



### **PROPERTY LEASING REVENUE**

### AREA OF INVESTMENT PROPERTIES

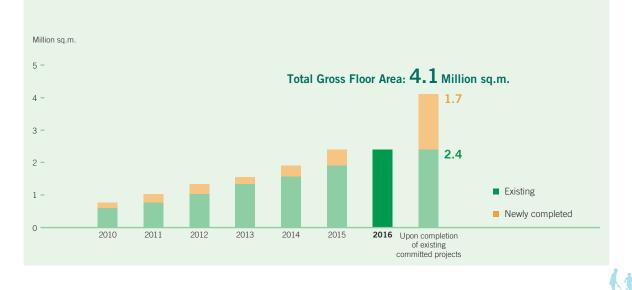


For the financial year ended December 31, 2016, total revenue of our leasing properties in Hong Kong and on the Mainland stayed flat at HK\$8,326 million, or up 3% when excluding the 6% RMB depreciation effect during 2016. Benefitting from asset enhancement initiatives and tenant mix optimization, revenue of our Hong Kong leasing portfolio advanced 5%. Revenue of our investment properties in mainland China, which accounted for 53% of total leasing revenue of the Group, recorded a moderate growth of 2% in RMB terms, mainly driven by contributions from the new shopping mall in Dalian and the office tower in Shenyang.

Total operating profit was flat at HK\$6,129 million. Overall rental margin was 74%.



### VALUATION OF INVESTMENT PROPERTIES AND INVESTMENT PROPERTIES UNDER DEVELOPMENT AS AT DECEMBER 31



### AREA OF INVESTMENT PROPERTIES IN MAINLAND CHINA