#### ・ 连 系 恒 隆 ・ Onnections



### 目录 CONTENTS

3

6

8

Q

#### 专题故事 FEATURE STORY

后疫情新常态下的领航者 —— 行政总裁卢韦柏:"秉持我们的核心策略, 于今年再创高峰" Leadership in the Post Pandemic New Normal: "Adhere to Our Core Strategies and Forge Ahead to Reach New Heights in 2023," says CEO Weber Lo

#### 恒隆脉搏 HL PULSE

迎接新常态 把握无限机遇 Embracing the Next Normal to Seize Boundless Opportunities

行政裁总大奖2022 CEO Award 2022

尽管经营环境具挑战 恒隆内地租赁收入 以人民币计值仍录增长 Hang Lung's Mainland Rental Revenue Records Growth in RMB Terms Amid Challenging Operating Environment

上海港汇恒隆广场创造社区共享价值 Grand Gateway 66 Creates Shared Value for the Community

展现城市风采 Reflections of the Essence of the City

#### 恒隆人 HANG LUNG PEOPLE

非凡岁月 与公司共同成长 Extraordinary Years of Service Instrumental to the Company's Growth

#### 可持续发展 SUSTAINABILITY

恒隆加快步伐 实践可持续发展目标 14 Hang Lung Gathers Pace to Advance Our Sustainability Agenda

16

#### 福祉 WELLBEING

2022年恒隆义工"疫"境再创高峰 延续"关爱共融"精神 2022 Hang Lung As One Volunteer Team Demonstrates the Spirit of Caring during COVID-19 Pandemic

恒隆数学奖:培养数学人才新生代 Hang Lung Mathematics Awards Empowering the Next Generation of Math Talent

奖项与荣誉 18 AWARDS AND HONORS

#### **总编辑:**李晞彤 **副编辑:**林丹媛 姚碧丹

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后疫情新常态下 的领航者 行政总裁卢韦柏 "秉持我 的核心策略 Ð 年再 高峰

连系恒隆

CONNECTIONS

03

2023

专题

'变革" 成为日常的时代, 领导才能尤为重要。新冠 疫情阴霾渐退,香港和 内地的经济重回复苏轨道,企业也 纷纷重整旗鼓,探索转型突围的 路径。今期《连系恒隆》邀请行政 总裁卢韦柏先生 (Weber), 分享其对 后疫情新常态的见解,及恒隆如何 把握及适应这些机遇,发挥业务 优势,以期于2023年再创高峰。

纵使Weber在过去20多年的工作 经历中,曾历经科网爆破、香港 沙士疫情及次按危机等挑战,但新

冠疫情带来的冲击,无论是在深度及 广度对他而言也是前所未有的。 常言道:有危就有机。Weber 指出, 因应后疫情的新常态发展,恒隆应 从三方面着手,包括针对顾客的购物 与旅游模式的改变,在社区营造 (Placemaking)、强化租户组合及 会员计划等方面,加强顾客的忠诚度 及延长他们在商场的逗留时间,同时 透过提升营运效率以减少利率上升 对经济及顾客消费意欲的影响,以及 将可持续发展融入到日常营运中, 以达致业务增长。



▲ 我们只要做好 '三好'— 管理好、人好、 程序好,以及令 顾客开心,所有由 新常态引申的问题 将会迎刃而解。

## 1 现时的形势比预期理想。 这是我们进攻的最佳时机。

专题故事

FEATURE STORY

03

2023

连系恒隆

CONNECTIONS

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正当许多企业都着墨于为适应新常态制定新营商 策略之际,Weber却认为"我们不需要重新制订 策略"。他强调,团队应继续秉承"以客为尊"、简化 流程、提升生产力,以及实践"以人为本"的措施 提升员工福祉。正是因为这些措施,让恒隆在过去 三年来大大强化了抵抗"疫"境的防御力,让公司 占尽地利和人和的时机,取得进一步的业务增长。

回顾过去三年,恒隆在多方面取得的成果印证了 我们的策略奏效。即使在充满挑战的营运环境下, 我们的内地物业租赁业务连续两年创下租赁收入 新高,而在旗下内地商场的高端定位,配合在所有 内地项目推出的会员计划"恒隆会",吸引了大批 顶尖奢侈品牌进驻及提升了租户销售额,加上 "hello 恒隆商场奖赏计划"于香港恒隆商场推出, 成功为公司建立了雄厚的忠实会员网络。

## イ 不屈不挠、团队合作、 在适当的时候做适当 的事情。

展望公司今年发展,Weber表示,在三大利好 因素下,分别是香港及内地全面通关、加息幅度较 预期小,及人民币汇率保持强稳走势,"现时的 形势比预期理想,这是我们进攻的最佳时机。" 他举例指,公司与LVMH达成全球首创的可持续 发展合作协议,正好展示了公司成为全球倡导者的 能力,"我有信心公司于2023年再创高峰,特别是 我们的内地物业组合。"由于内地占公司近七成的 租赁收入,Weber鼓励同事亲身走访内地了解当地 的市场及顾客需要。

不说不知,Weber 在学时是一名运动好手,精于 田径、乒乓球、手球及垒球等运动,曾获"年度男 子运动员"殊荣,现在则钟情打高尔夫球。他表示 运动员的毅力与争胜决心塑造了他的领导方针 —— 着重团队合作、不屈不挠、高度自律且持之以恒地 做自己深信的事情。Weber 认为,一个能够应对 新常态的领袖必须在符合企业策略及核心价值的 前提下,"在适当的时候做适当的事情。"



Leadership in the **Post Pandemic New Normal: "Adhere to Our Core Strategies and Forge Ahead to Reach** New Heights in 2023," says CEO Weber Lo

olid leadership is particularly essential in times of change. With COVID-19 subsiding and the Hong Kong and mainland China economies getting back on the track to recovery, it is time for businesses to rethink about their strategies to adapt to and seize the opportunities that arise from the post-pandemic new normal. CEO Mr. Weber Lo sat down with Connections to share his thoughts about the new normal and how it relates to Hang Lung's business priorities as he maps our path of growth in 2023.

Compared to major crises encountered in the last two decades, Weber believes that COVID-19 has resulted in more extensive and profound disruptions. He sees exploring ways to deepen customer engagement as shopping and travel patterns change, enhancing operational productivity, and incorporating sustainability into day-to-day operations, as among the priorities we need to focus on fueling further growth amid the post-pandemic new normal.

恒隆与LVMH合办 首届地产及气候论坛 Hang Lung and LVMH co-hosted the inaugural Real Estate & Climate Forum



**M** As long as we manage the Company well, have a good team and good processes in place, and we keep our customers happy, any issues associated with the new normal can be solved easily.

While many businesses are devising strategies to adapt to the new normal, Weber emphasizes the importance of staying focused on customer-centricity, productivity

improvement through continuous streamlining of work processes, and "Care about People" initiatives, which he believes, have solidified our strengths against the negative headwinds over the past three years and will continue to put us in the best position to achieve further business growth.

Several indicators have proved the effectiveness of our strategies including the record-high rental revenue achieved by our mainland China property leasing business two years in a row; the significant increase in top-tiered high-end brands as tenants, and a loyal customer base with improved tenant sales, even amid the challenging business landscape.

## 回首五年最引以 为傲的成就 **Proud Achievements in** Last Five Years

今年是Weber加入恒隆出任行政总裁五周年 问及其最感自豪的事情,他表示公司在"以客 为尊"上的投入、在可持续发展方面的急速发 展以及在过去的香港社会事件及疫情期间充分 展现的良好危机管理能力,都令他引以为傲。

When asked about the achievements that he is most proud of since joining the Company as CEO five years ago, Weber said they are the Company's focus on customer-centricity, the rapid developments in sustainability and the od of social unrest in Hong Kong



#### We're now in a much better position. It's time for us to step up and make our move. **!!**

As the overall market conditions in both Hong Kong and mainland China improve, Weber emphasizes, "We're now in a much better position. It's time for us to step up and make our move." He cited our first-of-its-kind sustainability partnership with LVMH has demonstrated our ability to move the needle at a global level. "I'm confident that we can reach new heights in 2023, especially for our Mainland portfolio," Weber added. He also encouraged his colleagues to gain a deeper understanding of market and customer needs by going to the ground, especially on the Mainland, which accounts for close to 70% of our rental revenue.

#### Persevere, work as a team. Do the right thing at the right time.

Many people might not know that Weber was an athlete and earned the "Sportsman of the Year" back in his school days. Now he is a golfer. He shared that the grit and determination required to excel in sports has shaped the kind of leader he is today someone who places a high value on teamwork, resilience, and a never-giveup spirit, and demonstrates a strong sense of discipline and determination in pursuing his beliefs. He elaborated that a good leader who can navigate the new normal has to be able to do the right thing at the right time, in alignment with corporate strategy and core values.

连系恒隆	03	恒隆脉搏
CONNECTIONS	2023	HL PULSE

迎接新常态 把握无限机遇

**Embracing the Next Normal to Seize Boundless Opportunities** 



·恒隆,协作和创新是我们的发展动力。经过 三年线上会议,今年的恒隆管理层会议再次 以实体形式同步在香港与上海举行,让200多位 香港及内地的行政和管理人员透过线上线下共聚一 首,分享他们对"拥抱新常态"的真知灼见。此会 议反映了公司追求卓越和开放的核心价值,亦展示 了我们在多变的营商环境下采取的最佳实务。

我们邀请了来自各行各业的翘楚担任演讲嘉宾, 他们围绕"沉浸式顾客体验"、"数码化转型和 科技"以及"奢侈品零售趋势"等主题提出了精辟 见解,这些独到的分析与我们致力为顾客、租户 和社区缔造超乎期望的最佳服务和体验承诺不谋 而合。

 $\bigwedge$  t Hang Lung, collaboration and innovation fuels our Agrowth. The Hang Lung Management Conference was held physically in both Hong Kong and Shanghai after three years of virtual conference. Themed "Embracing the Next Normal" and taking a dual-offline approach, the conference brought together over 200 executives and management from Hong Kong and mainland China, to discuss ideas for navigating the "embracing the next normal", demonstrating the Company's dedication to excellence and openness in showcasing our best practices in the evolving business landscape.

High-caliber speakers from various industries were invited to share their insights on the topics of "immersive customer engagement", "digital transformation and technology", and "luxury retail trends", resonating with our commitment to delivering the finest services and experiences that surpass the expectations of our customers, tenants and communities.



董事长陈启宗先生在开场发言鼓励同事 放眼内地,寻找机遇 Chair, Mr. Ronnie C. Chan, delivered the opening keynote speech at the conference and advised colleagues to better explore opportunities in mainland China



行政总裁卢韦柏先生强调拥抱新常态的 重要,并指出面对改变要快人一步作出 应对,才能捉紧面前的机会 CEO Mr. Weber Lo highlighted the importance of embracing the next normal and being the first to embrace change to seize the opportunities ahead



分享了从演讲嘉宾和同事分享中获得的 启发,并鼓励同事跳出固有思维,因为 创造力是推动变革的关键 In his closing remarks, Vice Chair Mr. Adriel Chan shared how he was inspired by the sharing of guest speakers and colleagues, and encouraged colleagues to think outside the box as creativity is key to driving change

### 行政裁总大奖2022 CEO Award 2022



/── 政总裁大奖自2019年设立以来,以体现 **1** 」 恒隆的愿景、使命及核心价值为宗旨,表扬 同事在实践公司文化的四大行为准则之最佳 做法,肯定团队精神及跨部门合作的出色表现。 除金银铜奖外,本年亦增设"特别嘉许奖",表彰 杰出的项目。我们共收到超过14份优秀案例, 涵盖可持续发展、流程优化、市场策划及社区 投资等范畴。得奖方案与时并进,体现"融合 创新"、"推动变革"和"克服困难"三大准则,推动 多元共融,为顾客创造共享价值,为社会和环境 带来正面影响,实践缔造优享生活空间的愿景。

#### 金奖 Gold Award

地产与气候论坛:恒隆与LVMH集团可持续发展合作 Real Estate & Climate Forum: Co-Creation with LVMH



#### 银奖 Silver Award

同心抗疫 共同守沪

#### 铜奖 Bronze Award 采购及租赁流程优化

Working Together to Safeguard Shanghai against COVID-19

**Procurement Process & Tenancy-Related Workflow** Improvement and Refinement

#WeDoltWel #Excellence

aunched in 2019 and exemplified our VMV, CEO Award aims L to recognize colleagues who demonstrate the four attributes of our corporate culture, and the outstanding performance of teamwork and cross-department collaboration. This year, a "Special Mention" Award was offered in addition to gold, silver and bronze prizes to recognize outstanding projects. Over 14 outstanding case submissions were received, covering areas such as sustainable development, process improvement, marketing planning and community investment. The award-winning cases kept abreast with the times and embodied the three principles of "incorporating Innovation", "driving structural changes", and "overcoming unforeseen difficulties", promoting diversity and inclusion, and creating shared value for our customers, as well as positive impact on society and the environment, to create compelling spaces which enrich lives.

> 恒隆与LVMH签署全球首创的可持续发展 协议后,于去年合办首届地产与气候论坛, 提出逾200个构思以应对地产及零售业可持续 发展挑战,并于今年3月公布《共同宪章》分享 共享努力的成果。

After the signing of a first-of-its-kind sustainability partnership agreement by Hang Lung and LVMH, the inaugural Real Estate & Climate Forum was held last year during which more than 200 ideas were generated. The two groups aim to share the results in a Common Charter in March.

特别嘉许奖 Special Mention

毛毛狂欢圣诞主题活动 Pixar Fluffy Festival Xmas Campaign

7

连系恒隆	03	恒隆脉搏
CONNECTIONS	2023	HL PULSE

8

## 尽管经营环境具挑战 恒隆内地租赁收入以人民币计值仍录增长

Hang Lung's Mainland Rental Revenue Records Growth in RMB Terms Amid Challenging Operating Environment

#WeDoltWe 全年業績發布會 ₩₩ 恒隆集團 HH 恒隆世產 HANG LUNG PROPERTIES **Annual Results Announcement** 2022 ## 照照用 山頭隆房園 目隙地の 195 文博加の 盧 章 柏 unea Weber W. P. Lo 陳啟宗書

▲ ▲ 小 ■ 隆地产公布2022年度的业绩,总收入 达到港市103.47亿元,与2021年 持平,股东应占基本纯利为港市41.99亿元。

去年,传染力极强的Omicron变异病毒株 在香港和内地多个城市肆虐,令营运环境 极具挑战。然而,恒隆的内地租赁收入以 人民币计值仍然录得1%轻微增长至人民币 57.90亿元,上海及沈阳以外的高端商场收入 按年提升6%至52%,大幅抵销该两个城市的 商场因疫情停业的影响,反映恒隆物业地域 多元化的策略及"以客为尊"的服务理念取得 成效。

内地优质办公楼组合的表现突出,收入按年 增长11%至人民币11.10亿元,升幅主要由 近年在无锡、昆明和武汉落成的办公楼 租出率上升所带动,为公司带来强韧稳定 收入。香港方面则由于租出率控制得宜, 整体租赁收入录得港币32.79亿元。

凭藉优质物业组合及独特的市场定位,恒隆 必定可把握市场复苏带来的机遇。 ang Lung Properties announced its financial results for 2022. The total revenue in 2022 stayed flat against 2021 at HK\$10,347 million, while underlying net profit attributable to shareholders was HK\$4,199 million.

Despite the challenging business environment precipitated by the outbreak of the highly contagious Omicron variant in Hong Kong and various Mainland cities, our Mainland rental revenue edged up by 1% in RMB terms, reaching RMB5,790 million. The business suspension at the malls caused by COVID-19 in Shanghai and Shenyang was largely compensated by solid improvement in the performance of the malls outside of these two cities, with revenue advancing by a range of 6% to 52% year-on-year. This reflected the effectiveness of our geographical diversification strategy and our focus on customercentricity.

The quality office portfolio was a bright spot, recording 11% of revenue growth year-on-year to RMB1,110 million, mainly driven by an increase in occupancy rates of the younger office towers in Wuxi, Kunming, and Wuhan. Occupancy was well managed in Hong Kong, with overall rental revenue recorded at HK\$3,279 million.

We are confident that the distinctive market positioning of our quality portfolio will put us in the best position to capture pent-up demand once the market starts to pick up.

## 上海港汇恒隆广场创造社区共享价值 Grand Gateway 66 Creates Shared Value for the Community



▲ 海港汇恒隆广场在去年圣诞节与迪士尼中 国合作,打造首个"Pixar Fluffy Festival" 毛毛狂欢圣诞主题活动,将人气皮克斯角色的 毛绒玩具装饰商场每一角落,为顾客制造独特 打卡体验。在活动完结后,商场将用作装饰的 毛绒玩具回收及严格消毒,同时邀请"恒隆会" 会员在明信片上写下祝福字句,再一并将心意 转赠予山西一地的留守儿童,为顾客创造社区 共享节日暖意的价值之余,亦赋予毛绒玩具新 生。上海港汇恒隆广场亦凭此活动获得"行政总 裁大奖2022"的"特别嘉许奖"。







上海港汇恒隆广场联同内地慈善机构,将"Pixar Fluffy Festival"毛毛 狂欢圣诞主题活动中所使用的毛绒玩具,经严格消毒及包装后进行捐赠 Grand Gateway 66 in Shanghai, together with Mainland charities, donated the fluffy toys used in the "Pixar Fluffy Festival" Xmas Campaign after strict disinfection and packaging

Grand Gateway 66 in Shanghai, cooperated with Disney China last Christmas to launch the first themed "Pixar Fluffy Festival" event with fluffy toys decorating the mall for customers to check-in and take photos. After the event, the fluffy toys used as decorations were given a second life after strict disinfection and packaging. With greetings specially penned by HOUSE 66 members on postcards, the toys were donated to underprivileged children in Shanxi, as a way for customers to share the festive joy and warmth of the season with the wider community. This initiative also won the Special Mention Award at the CEO Award 2022.



毛绒玩具和由"恒隆会"会员亲手写上祝福字句的明信片,为留 守儿童带来冬日温暖

Fluffy toys and the postcards written by HOUSE 66 members brought winter warmth to underprivileged children

# #UniqueBrandedExperience #Sustainability

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## 展现城市风采

Reflections of the Essence of the City



2023

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峰作为世界级高端购物商场发展商,致力为顾客营造独特购物体验。在今年新春及情人节期间,我们透过布置及装置,融入地域的人文、历史,及生活气息,并设有互动元素及多项体验活动,包括节庆表演、市集、打卡装置及创作专属祝福字句等,将顾客和社区联系,体验城市的精髓。

#### 商场装置亮点

上海恒隆广场以"春满山河"为主题, 寓意新年伊始万象更新。商场以东方古韵 的水墨艺术为灵感,将山河、玉兔、桃花 等意象融合,顾客可于装置的电子互动 屏幕抽取新年运势词语,定格祝福。

济南恒隆广场、天津恒隆广场、沈阳皇城 恒隆广场及大连恒隆广场均以"宝藏新春" 为主题,包括从乐、礼、诗、舞四个角 度,打造一场沉浸式的传统文化盛宴。 A s a world-class property developer and manager of high-end shopping malls, Hang Lung is committed to creating a unique shopping experience for its customers. During the Chinese New Year and Valentine's Day, we connected our customers and communities with an experience of the essence of the city through decorations and installations that integrate the culture and history with the life of the city, as well as interactive elements and a variety of experiential activities including festive performances, markets, check-in installations and the creation of exclusive auspicious greetings.

#### Mall Installation Highlights

Themed "Chun Man Shan He" which signifies the beginning of the new year, Plaza 66 in Shanghai took inspiration from Chinese ink-painting, integrating images of mountains and rivers, jade rabbits, and peach blossoms for their installations. Customers were able to draw New Year's good luck quotes on the interactive displays to share their greetings.

Parc 66 in Jinan, Riverside 66 in Tianjin, Palace 66 in Shenyang, and Olympia 66 in Dalian took the theme "Treasures for Chinese New Year" with the inspiration of four musical perspectives, ritual, poetry, and dance, to create an immersive traditional cultural festival.





:阳皇城恒隆广场 alace 66. Shenvan



上海恒隆广场 Plaza 66, Shangha





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## 非凡岁月 **与公司共同成长**

## Extraordinary Years of Service Instrumental to the Company's Growth

一位恒隆人都是助力公司向前的推手。
今年,公司向173位员工颁发长期
服务奖,嘉许各位员工的尽忠竭诚,
无私奉献。《连系恒隆》邀请了其中四位获奖员工
与我们分享服务公司的点滴。

12

Very colleague's contribution is instrumental to Hang Lung's growth. The Company presented the Long Service Award to 173 employees in recognition of their loyalty and selfless devotion this year. *Connections* invited four of the awardees to share their stories with us.



陈金城 (前排左三) 服务恒隆40年,是公司其中一位资深员工 Chan Kam Shing (front row, 3<sup>rd</sup> from left) has served Hang Lung for 40 years and is one of the Company's longest-serving employees



**陈金城**(城师傅) Chan Kam Shing (Master Shing)



香港业务部,服务年期:40年 Hong Kong Business Operation, Year of Service: 40

"城师傅"是公司其中一位资深员工。在恒隆 度过了青年盛年壮年时期,对他来说,稳定和 愉快的工作环境是关键,因为这让他可以"负起 对家庭的承担,并给予子女优良的教育。"

"Master Shing" is one of the Company's longestserving employees. After spending his prime years at Hang Lung, a stable and happy work environment is key for him because it allows him to "take responsibility for his family and give his children a good education."



30 yrs

香港业务部,服务年期:30年 Hong Kong Business Operation, Year of Service: 30

Jojo笑指恒隆陪着她经历结婚、生育等人生 重要的阶段。子女都已长大成人的Jojo,常将 "人情味"三字挂在嘴边。她说,上司及同事之 间的扶持是她工作的动力之一,"上司不吝于分 享物业管理及客户服务的经验,让我们精益求 精;在遇到挑战时,同事之间齐心协力,共同 解决问题。"

Jojo said the support of her supervisors and colleagues is one of the driving forces behind her work, "My supervisors are always willing to share their experience in property management and customer service, so that we can strive for excellence. When faced with challenges, colleagues work together to solve problems."

#### **陈满根**(阿根) Chan Mun Kan (Kan)



#### 香港业务部,服务年期:20年 Hong Kong Business Operation, Year of Service: 20

阿根负责保安监督工作,他说,公司与时并进, 提供不同培训课程,致力保障员工、租户及社区 的安全;同时,公司以身作则实践"以人为本" 的理念,"在新冠疫情初期,防疫物资短缺, 公司张罗防疫物资给前线人员及其家人,令人 感动。"

Kan said that Hang Lung has offered timely training courses to ensure the safety of its staff, tenants and the communities. Hang Lung also puts its "Care about People" philosophy into practice. During the fight against COVID-19, Hang Lung provided anti-pandemic supplies to protect frontline staff and their families.



13

亘 隆 人 HANG LUNG PEOPLE



邓力行 David Tang



#### 财务部,服务年期:15年 Finance Department, Year of Service: 15

David大学毕业后加入恒隆管理培训生计划, 现在,David已是公司的管理层,见证自己的 成长和突破。乘着工作带来的机遇,15年间在 财务部门转换了不同岗位,也曾驻守内地物业, 为工作带来新鲜感。他说自己从前学习阅读财务 报表,现在学懂掌握透过图表说故事。

David joined the Hang Lung Management Trainee Program after graduating from university, and now he is a member of the Company's management team. During the past 15 years, he took advantage of the opportunities brought by his job, including job rotations within the Finance Department and relocation to Mainland properties, which have constantly brought fresh insights into his work. Through these years, he has grown from learning to comprehend financial data to presenting meaningful business context through the financial reports.

## 恒隆加快步伐 实践可持续发展目标 Hang Lung Gathers Pace to Advance **Our Sustainability Agenda**

**杀** 年伊始,我们在可持续发展领域取得理想进展,进一步实践我们矢志成为全球领先可持 续发展房地产公司的抱负。

We have a strong start to 2023 as we continue to make progress in achieving our ambition to become one of the world's most sustainable real estate companies.

#### 应对气候变化 Climate Resilience



济南恒降广场现已100%采用可再生能源供电,进一步 提升我们在内地物业组合的可再生能源使用量至近25%

Parc 66, Jinan is now 100% powered by renewable energy, accelerating the renewable electricity mix in our mainland China portfolio to almost 25%

恒隆成为香港及 Net-内地首家房地产 Zero 发展商获得科学 碳目标倡议(SBTi) 批核净零排放 目标

Hang Lung is the first real estate company in Hong Kong and mainland China to receive approval from Science Based Targets initiative (SBTi) for our net-zero targets



恒隆扩大电动汽车充电站 网络,复盖香港核心商业区及 旅游热点

Hang Lung expanded electric vehicle charging facilities across prime locations and tourist spots in Hong Kong



#### 资源管理 Resource Management



我们与惜食堂合作在康怡广场设置 一个食物收集箱,善用厨余

To rescue edible surplus food that would otherwise go to waste, we are partnering with Food Angel in placement of a food collection box at Kornhill Plaza in Hong Kong



我们与绿领行动合作,在恒隆旗下香港 商场的礼宾部及办公室摆放了收集箱, 共回收了约1.4公吨的利是封以作重用

We collaborated with Greeners Action and have collected nearly 1.4 metric tonnes of lai see packets for recycling and reuse at the concierge areas of Hang Lung malls and our offices

#### 福祉 Wellbeing

恒隆"她领航"计划第二场沪港对话于3月 首度以线下线上相结合的形式同步举行, 并邀请了李乐诗博士和祁恬田女士担任 嘉宾,分享可持续发展的大趋势、自身 经历,以及如何在日常生活中践行可持续 发展的理念

The second Inspirational Talk of Hang Lung Future Women Leaders Program was held in hybrid mode, both offline and online simultaneously, for the first time in March. Dr. Rebecca Lee Lok Sze and Ms. Qi Tiantian were invited to share the megatrends in the field of sustainability, and also their personal experience of leading a sustainable life



#### 「可持续交易 Sustainable Transactions」



(注:有关资料截至2023年1月15日,撷取自LEED及 WELL的官方网站)



## 香港及内地19个物业荣获

《WELL健康——安全评价》 19 properties across Hong Kong and mainland China achieved WELL Health-Safety Rating





Sustainability

15 芯 彩 岌 围 S USTAIN ABILITY

上海恒隆广场及上海港汇恒隆广场荣获能源及环境 设计先锋奖(LEED) V4.0运营和维护(既有建筑) 基准下的铂金级认证。上海恒隆广场更成为内地 首个运营阶段的LEED V4.0运营和维护(既有建筑) 和WELL V2核心铂金级认证物业

Plaza 66 and Grand Gateway 66 in Shanghai received LEED Platinum cerifications under the LEED V4.0 Existing Building: Operations and Maintenance (LEED V4.0 EB: O+M) rating system. Plaza 66 is also the first operating property in mainland China to receive platinum ratings for both LEED V4.0 EB: O+M and WELL V2 Core certifications

(Remark: The information is based on the result announced on the LEED and WELL official websites as of January 15, 2023)



绿色金融框架重新命名 为可持续金融框架 并将适用范畴延伸至 恒隆集团

The scope of the updated Green Finance Framework has been renamed and extended to include our parent company, Hang Lung Group

#### 连系恒隆 03 可持续发展 CONNECTIONS 2023 SUSTAINABILITY

#### 福祉 WELLBEING

## 2022年恒隆义工"疫"境再创高峰 延续"关爱共融"精神

2022 Hang Lung As One Volunteer Team Demonstrates the Spirit of Caring during COVID-19 Pandemic





2022年香港"恒隆一心义工队"的十大杰出义工 The Top 10 Hang Lung As One Volunteers in Hong Kong in 2022

**66** 小<u>一</u> 隆一心义工队"去年成立十周年,纵然 面对疫情的影响,仍无阻恒降一众 面对疫情的影响,仍无阻恒降一众 义工延续"关爱共融"的精神,在香港及内地 九个城市11个项目的义工参与人数、服务 时数和受惠人数方面均创下纪录。为感谢 义工们的无私付出及贡献,行政总裁卢韦柏 先生于2月亲自向香港的杰出义工颁发 嘉许状,表扬义工们回馈社会,提升大众 福祉,为社区的可持续发展出力。

 $\mathbf{O}$  022 marked the 10<sup>th</sup> anniversary of the Hang Lung As One ∠Volunteer Team. Even in the face of the COVID-19 pandemic, our volunteers continued to demonstrate their spirit of care and support for community wellbeing. The number of volunteers, service hours and beneficiaries across Hong Kong and 11 projects in nine cities in mainland China have hit new record highs. To recognize the volunteers for their selfless dedication and contributions, CEO, Mr. Weber Lo, presented certificates to outstanding volunteers in Hong Kong personally in February, commending them for giving back to society, improving the wellbeing of people in need, and contributing to the sustainable development of the community.







#### 周立霞 香港淘大花园 Lixia Zhou, Amoy Gardens, Hong Kong

● ● 作为恒隆义工的一员,我很感恩能为 社会贡献自己的一份力量。关心他人不但带 给别人快乐,也为自己生活增添活力和收获。 I feel proud to take part in Hang Lung As One Volunteer Team activities. I am grateful that I can use my energy for the good of the community as a member of the volunteer eam. Caring for others is not just about giving, but it is also a rewarding experience.



义工队"的活动帮助到需要帮助 的人,我感受到人性的善意会 让这个社会熠熠发光。 Through joining Hang Lung As One volunteer activities and helping people in need, I get to see the good in humanity. 🔵 🔵



立即报名加入 "恒隆一心义工队" Join Hang Lung As One Volunteer Team

## 恒隆数学奖:培养数学人才新生代

Hang Lung Mathematics Awards **Empowering the Next Generation of Math Talent** 



着近年致力发展STEM教育,即科 学(Science)、科技(Technology)、 工程 (Engineering) 和数学 (Mathematics) 结合为一,以启迪学生的创意思维。恒隆 早于2004年开创先河,成立恒隆数学奖, 培养中学生对数学研究的兴趣和创造力, 并发掘具潜质的数学英才,多年来吸引逾 2,400名学生参赛。历届不少得奖者与 参加者均投身科研工作,包括探究数学对 可持续发展的推动,为改善社会的福祉 贡献一分力量。

由首届比赛至今,恒隆数学奖累计收集逾 400篇研究报告。恒隆数学奖执行委员会 主席暨香港科技大学理学院副院长梁承裕 教授在今届恒隆数学奖简介会上表示, 恒隆数学奖是一个难得的机会,让学生 领略如何学习新知识,无论最后能否得出 研究成果,这个经验对参赛者在学业和 日后工作上有莫大裨益。

2010年恒隆数学奖银奖得主钟秉毅, 与2016年恒隆数学奖铜奖得主郑慧中亦 诱过自身经验,分享数学在不同行业的 独特角色和作用,以及研习数学如何帮助 大家开拓多元出路。

In recent years, the Hong Kong government has spared no effort to promote education in science, technology. engineering, and mathematics (STEM) to inspire students' creativity. Established in 2004, the Hang Lung Mathematics Awards (HLMA) is a scheme that encourages students to realize their creative potential and interest in mathematics, and nurture mathematics talents for the community. Over the years, it has attracted more than 2,400 student participants, and many award winners and participants are now working in the field of scientific research, such as exploring how mathematics can promote sustainable development, and making meaningful contributions to society.

Since inauguration, HLMA has received more than 400 research papers. Professor Shing Yu Leung, Associate Dean of Science at Hong Kong University of Science and Technology and Chair of Executive Committee of the HLMA said the program is a precious opportunity for students to learn how to acquire new knowledge; an experience that will benefit their future development.

The 2010 HLMA Silver Award winner Brian Chung, and the 2016 HLMA Bronze Award winner Dorothy Cheng also shared their experiences about the unique role and function of mathematics in different sectors, and how the study of mathematics can help open up multiple pathways.

如欲观看梁教授足本版访问, 请浏览恒降数学奖网页 To view the full interview, 0.411-05 please visit the HLMA website

#HangLungAsOne CommunityInvestment

#Excellenc #NurturingNextGen D

17



18

## 物业发展奖项

PROPERTY DEVELOPMENT AWARD

#### MIPIM Asia 大奖2022 MIPIM Asia Awards 2022

武汉恒隆广场在享有"亚太区房地产奥斯卡"之称的"MIPIM Asia大奖2022"中荣获 "最佳综合发展项目"金奖,彰显了公司"只选好的 只做对的"经营理念,以及追求 卓越的核心价值。

Heartland 66, Wuhan, has won the Gold Award in the "Best Mixed-used Development" category at the MIPIM Asia Awards 2022 - the leading regional property awards known as the "Oscars of the Asia Pacific Real Estate World". This affirms the Company's motto, We Do It Well, and relentless pursuit of excellence.

#### 人力资源奖项 **HR AWARD**

#### 2022亚洲最佳企业雇主奖 HR Asia Best Companies to Work for in Asia 2022

恒隆的两个总部 —— 总部 (香港)和总部 (上海),以及所 有营运中的内地项目勇夺由《HR Asia》举办的"2022亚洲 最佳企业雇主"奖,肯定公司在培育人才和营造最佳工作 环境的承诺。另外,济南恒隆广场、天津恒隆广场和大连 恒隆广场在推行"以人为本"的公司文化措施亦得到 WeCare™认证,并获颁"2022 WeCare最佳关怀员工奖"。

Hang Lung's two headquarters, Headquarters (Hong Kong) and Headquarters (Shanghai), as well as all operating projects in mainland China, have been recognized by HR Asia as being among the Best Companies to Work For in Asia 2022 at the HR Asia Awards. These awards are testament to our commitment to cultivating talent and creating the best possible workplace for our staff. In addition, Parc 66 in Jinan, Riverside 66 in Tianjin and Olympia 66 in Dalian have been honored with a WeCare™ HR Asia Most Caring Companies Award 2022 for their excellent performance in creating a culture of empathy and care.





#### Hong Kong HR Awards

恒隆地产在 Jobs DB HK 举办的 Hong Kong HR Awards中获颁 "Employer of the Year" 和 "Learning & Development Award"殊荣,表扬公司的全方位卓 越表现和出色的培训及发展策略。

Hang Lung Properties won the "Employer of the Year" and "Learning & Development Award" at the Hong Kong HR Awards organized by JobsDB HK. The awards recognize our excellent performance and outstanding training and development strategies to nurture talent.

#### 企业大獎 Grand Prize Award

恒隆地产获得由雇员再培训 局颁发的"企业大奬",以表 扬恒隆积极推动人才发展, 体现企业社会责任。

Hang Lung Properties received the "Grand Prize Award" from the Employees Retraining Board in recognition of Hang Lung's commitment to corporate social responsibility and contribution to talent development.



#### 社区投资奖项 **COMMUNITY INVESTMENT AWARD**



#### Social Responsibility Pioneer Award 2022

Hang Lung Properties has garnered the Social Responsibility Pioneer Award 2022 at the 12<sup>th</sup> China Philanthropy Festival, affirming the Company's commitment to shouldering social responsibility and its contribution to enhancing social wellbeing as a role model for industry peers.



#### 社会资本动力标志奖 Social Capital Builder Logo Award

恒隆地产于2022年 获得由社区投资共享 基金颁发的"社会资 本动力标志奖",表 扬香港企业和机构开 展跨界别合作,构建 社会资本。

Hang Lung Properties was awarded the 2022 Social Capital Builder (SCB) Logo Award presented by the Community Investment and Inclusion Fund in recognition of cross-sectoral collaboration among corporations and organizations in Hong Kong to actively build social capital.

#### 其他奖项 **OTHER AWARDS**

#### 亚洲电子零售商贸卓越大奖2022 Asia's Best E-Tailing Awards 2022

恒隆的会员计划 "hello 恒隆商场奖赏计划" 在卓越电子商务联盟举办的亚洲电子零售 商贸卓越大奖2022中获得 "Best of the Best (Grand Award) " < "Best Mobile App (Shopping Mall) " 
"Best Loyalty Program"和"Best UI for Mobile App (Shopping Mall)"四个大奖。

Hang Lung's CRM program "hello Hang Lung Malls Rewards Program" has won four awards - "Best of the Best (Grand Award)", "Best Mobile App (Shopping Mall)", "Best Loyalty Program" and "Best UI for Mobile App (Shopping Mall)" – in the Asia's Best E-Tailing Awards 2022, organized by The Best Practice of eCommerce Alliance.

#### 2022杰出服务奖 2022 Service Talent Award

香港山顶广场于香港零售管理协会 主办的2022杰出服务奖中,荣获 "杰出旗舰服务品牌"荣誉,以表扬 恒隆以客为先的优质服务。

Association in recognition of quality service.

#### 2022年度社会责任先锋奖

恒隆地产荣获第十二届中国公益节"2022年度社会责任先锋奖",表扬公司 在承担企业社会责任及提升社会福祉方面的付出和贡献,为业界树立模范。

#### 奥纳奖 — 2022年度杰出爱心企业 Outstanding Caring Company 2022

恒隆地产获得社会责任大会主办的"奥纳奖 —— 2022年度杰出爱心企业",表扬公司积极透过社区投 资项目,在多项的社会范畴上回馈社会,造福大众。

Hang Lung Properties has been presented the "Outstanding Caring Company 2022" award at the Social Responsibility Conference in recognition of its endeavors to give back to society and benefit the wider community by means of community investment.



The Peak Galleria in Hong Kong was awarded the "Outstanding Flagship Service Brand" at the 2022 Service Talent Award organized by the Hong Kong Retail Management Hang Lung's customer-oriented

#### 香港绿建商铺联盟大奖2022 Hong Kong Green Shop Alliance Award 2022

香港淘大商场在香港绿色建筑议会 举办的香港绿建商铺联盟大奖2022 中荣获"最绿模范商场 — 优异奖",表彰我们为提升商场的环 保表现所作出的努力。

Amoy Plaza in Hong Kong won the "Best Green Practice in Malls -Merit" at the Hong Kong Green Shop Alliance Award 2022, organized by the Hong Kong Green Building Council, recognizing our efforts to enhance the mall's environmental performance

19







电邮 Email: Connections@HangLung.com

e-Connections: https://www.hanglung.com/zh-cn/media/connections



