



# Report of the Directors

董事局欣然提呈截至二零一三年十二月三 十一日止年度之董事局報告及已審核財務 報表。 The directors have pleasure in submitting their report together with the audited Financial Statements for the year ended December 31, 2013.

### 主要業務

本公司之主要業務為控股投資,並透過其 附屬公司發展物業以供銷售及租賃,投資 物業以供收租,以及其他投資。本公司及 其附屬公司(統稱「本集團」)亦經營停車 場管理及物業管理業務,並透過合營公司 經營乾洗服務。

財政年度內按經營分部分析之本集團之營業額及業績載於財務報表附註第三項內。

### 主要附屬公司及合營企業

主要附屬公司及合營企業,連同其營業及註冊地點、已發行股本/註冊資本等資料載於財務報表附註第三十四及三十五項內。

### 業績

本集團截至二零一三年十二月三十一日止年度之溢利及本公司與本集團於該日之財務狀況載於財務報表第一百三十六至二百一十三頁內。

### 十年財務概覽

本集團過去十個財政年度之業績、資產及 負債概要載於第二百一十四頁內。

### PRINCIPAL ACTIVITIES

The principal activities of the Company are investment holding, and through its subsidiaries, property development for sales and leasing, property investment for rental income, and other investments. The Company and its subsidiaries (collectively referred to as the "Group") also operate in car park management and property management, and through its joint ventures, are involved in the operation of dry-cleaning.

An analysis of the turnover and trading results of the Group by operating segments during the financial year is set out in Note 3 on the Financial Statements.

### PRINCIPAL SUBSIDIARIES AND JOINT VENTURES

A list of principal subsidiaries and joint ventures, together with their places of operations and incorporation and particulars of their issued share capital/registered capital, is set out in Notes 34 and 35 on the Financial Statements.

### FINANCIAL RESULTS

The profit of the Group for the year ended December 31, 2013, and the state of affairs of the Company and of the Group at that date are set out in the Financial Statements on pages 136 to 213.

### TEN-YEAR FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last ten financial years is set out on page 214.







### 股息

董事現建議派發末期股息每股港幣六角一仙,連同於二零一三年九月二十六日已派發之中期股息每股港幣一角九仙,截至二零一三年十二月三十一日止年度之全年派息將合共為每股港幣八角。擬派發之末期股息倘於二零一四年四月二十四日舉行之股東週年大會中獲股東通過,將於二零一四年五月十五日派發予二零一四年四月三十日名列股東名冊之股東。

### 主要供應商及客戶

年內本集團五大供應商合共所佔之購貨額 百分比及本集團五大客戶合共所佔之營業 額或銷售額百分比各不超過本集團總購貨 額及營業額或銷售額百分之三十。

### 儲備

年內本公司及本集團之儲備變動情況載於 財務報表附註第二十三項內。

### 捐款

年內本集團之捐款為港幣一千六百萬元(二零一二年:港幣一千四百萬元)。

### 固定資產

年內固定資產之變動詳情載於財務報表附 註第十二項內。

### **DIVIDENDS**

The directors now recommend a final dividend of HK61 cents per share which, together with the interim dividend of HK19 cents per share paid on September 26, 2013, makes a total of HK80 cents per share in respect of the year ended December 31, 2013. The proposed final dividend, if approved by the shareholders at the annual general meeting on April 24, 2014, will be paid on May 15, 2014 to shareholders whose names appear on the register of members on April 30, 2014.

### MAJOR SUPPLIERS AND CUSTOMERS

During the year, both the percentage of purchases attributable to the Group's five largest suppliers combined and the percentage of turnover or sales attributable to the Group's five largest customers combined were less than 30% of the total purchases and turnover or sales of the Group respectively.

### **RESERVES**

Movements in the reserves of the Company and of the Group during the vear are set out in Note 23 on the Financial Statements.

### **DONATIONS**

Donations made by the Group during the year amounted to HK\$16 million (2012: HK\$14 million).

### **FIXED ASSETS**

Details of movements in fixed assets during the year are set out in Note 12 on the Financial Statements.





# Report of the Directors

### 銀行貸款及其他借貸

本集團於二零一三年十二月三十一日之銀 行貸款及其他借貸情況載於財務報表附註 第十九項內。

### 資本化之借貸支出

年內本集團資本化之借貸支出款項為港幣 七億一千六百萬元(二零一二年:港幣三億 九千三百萬元)。

### 集團主要物業

於二零一三年十二月三十一日本集團主要物業之詳情載於第六十六至七十三頁內。

### 股本

年內因根據本公司之股份期權計劃行使股份期權而發行了二十三萬五千股(二零一二年:一百一十五萬二千股)每股港幣一元之股份,總代價為港幣二百二十二萬零七百五十元(二零一二年:港幣一千六百四十二萬一千四百元),從而增加已發行及繳足股本。

年內本公司股本之變動詳情載於財務報表 附註第二十二項內。

### BANK LOANS AND OTHER BORROWINGS

Particulars of bank loans and other borrowings of the Group as at December 31, 2013 are set out in Note 19 on the Financial Statements.

### BORROWING COSTS CAPITALIZATION

Borrowing costs capitalized by the Group during the year amounted to HK\$716 million (2012: HK\$393 million).

### MAJOR GROUP PROPERTIES

Details of major properties of the Group as at December 31, 2013 are set out on pages 66 to 73.

### SHARE CAPITAL

During the year, the issued and fully paid share capital was increased by an issue of 235,000 shares (2012: 1,152,000 shares) of HK\$1.00 each for total consideration of HK\$2,220,750 (2012: HK\$16,421,400) as a result of the exercise of share options under the Company's share option scheme.

Details of movements in share capital of the Company during the year are set out in Note 22 on the Financial Statements.







### 本公司之上市附屬公司之股本

於本年度內,本公司之上市附屬公司恒隆 地產有限公司(「恒隆地產」)因根據恒隆地 產之股份期權計劃行使股份期權而發行了 二百三十二萬九千六百二十五股(二零一二 年:三百七十九萬六千股)每股港幣一元之 繳足股份,總代價為港幣四千五百一十五 萬五千零二十元(二零一二年:港幣五千九 百八十二萬七千零八十元)。

### 董事

於本報告日之本公司董事名單載於第二百 一十五頁內,而彼等之簡歷載於第一百一 十八至一百二十二頁內。彼等之薪酬詳情 載於財務報表附註第七項內。

遵照本公司組織章程細則第一百零三及一百零四條規定,陳樂宗先生、陳樂怡女士 及陳啟宗先生於應屆股東週年大會上輪值 告退,惟願參選連任。

### 董事之服務合約

擬於將舉行之股東週年大會上參選連任之 董事並無與本公司或其任何附屬公司訂立 於一年內倘終止須作出賠償(法定賠償除 外)之服務合約。

### 董事之合約權益

於年內任何時間或年結日,本公司董事並 無在本公司或其任何附屬公司之任何與本 集團業務有關的重要合約中直接或間接擁 有重大權益。

# SHARE CAPITAL OF THE COMPANY'S LISTED SUBSIDIARY

During the year, the Company's listed subsidiary, Hang Lung Properties Limited ("HLPL") issued 2,329,625 shares (2012: 3,796,000 shares) of HK\$1.00 each, fully paid, for total consideration of HK\$45,155,020 (2012: HK\$59,827,080) as a result of the exercise of share options under HLPL's share option schemes.

### **DIRECTORS**

The directors of the Company as at the date of this report are listed on page 215 and their brief biographical details are set out on pages 118 to 122. Details of their remuneration are set out in Note 7 on the Financial Statements.

In accordance with articles 103 and 104 of the Company's articles of association, Mr Gerald L. Chan, Ms Laura L.Y. Chen and Mr Ronnie C. Chan retire from the board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

### DIRECTORS' SERVICE CONTRACTS

No director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or any of its subsidiaries which is not determinable within one year without payment of compensation (other than statutory compensation).

### DIRECTORS' INTERESTS IN CONTRACTS

No contract of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party, and in which a director of the Company was materially interested, whether directly or indirectly, subsisted at any time during the year or at the end of the year.





# Report of the Directors

### 董事於股份、相關股份及債權證之 權益及淡倉

根據證券及期貨條例(「證券條例」)第XV 部或根據上市公司董事進行證券交易的標 準守則須知會本公司及香港聯合交易所有 限公司,或根據證券條例第三百五十二條 規定須予備存之登記冊所記錄,各董事於 二零一三年十二月三十一日持有本公司及 其相聯法團(定義見證券條例)之股份、相 關股份及債權證之權益或淡倉如下:

### DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at December 31, 2013, the interests or short positions of each of the directors in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of the Securities and Futures Ordinance (the "SFO")) which were required to be notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to Part XV of the SFO or pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers or which were recorded in the register required to be kept by the Company under section 352 of the SFO are as follows:

				The Co	本公司 (好倉 mpany (Long		恒隆地產有限公司 (好倉) Hang Lung Properties Limited (Long Position)			
董事姓名	身份	Name of Directors	Capacity	股份數目 Number of Shares	已發行 股本之 百分比 % of Issued Capital	根據期權 可認購之股數 (附註1) Number of Shares under Option (Note 1)	股份數目 Number of Shares	已發行 股本之 百分比 % of Issued Capital	根據期權 可認購之股數 (附註2) Number of Shares under Option (Note 2)	
陳啟宗	個人	Ronnie C. Chan	Personal	-	-	11,790,000	=	-	41,070,000	
殷尚賢	-	S.S. Yin	-	_	_	_	_	_	_	
陳南祿	個人	Philip N.L. Chen	Personal	_	_	_	-	-	19,000,000	
陳樂宗	_	Gerald L. Chan	-	_	_	_	-	_	_	
鄭漢鈞	-	H.K. Cheng	-	_	_	_	-	-	_	
陳樂怡	_	Laura L.Y. Chen	-	_	-	_	-	_	-	
葉錫安	_	Simon S.O. Ip	-	-	-	_	-	-	_	
何孝昌	個人	H.C. Ho	Personal	_	_	-	-	_	8,600,000	

### 附註 Notes

1. 根據本公司之股份期權計劃的期權變動 Movement of Options under the Share Option Scheme of the Company

				期權可認購力 of Shares un		<b>每股行使價</b> (港幣)		
授出日期 (月/日/年) <b>Date Granted</b> (mm/dd/yyyy)	姓名	Name	於2013年 1月1日 As at Jan 1, 2013	年內行使 Exercised during the Year	於2013年 12月31日 As at Dec 31, 2013	Exercise Price per Share (HK\$)	歸屬日期 (月/日/年) <b>Vested Dates</b> (mm/dd/yyyy)	到期日 (月/日/年) Expiry Date (mm/dd/yyyy)
05/20/2004	陳啟宗	Ronnie C. Chan	5,090,000	-	5,090,000	\$9.45	05/20/2005: 25% 05/20/2006: 25% 05/20/2007: 25% 05/20/2008: 25%	05/19/2014
11/20/2006	陳啟宗	Ronnie C. Chan	6,700,000	-	6,700,000	\$20.52	11/20/2007: 10% 11/20/2008: 20% 11/20/2009: 30% 11/20/2010: 40%	11/19/2016







### 2. 根據恒隆地產有限公司之股份期權計劃的期權變動 Movements of Options under the Share Option Schemes of Hang Lung Properties Limited

(i) 於二零零二年十一月二十二日獲採納之股份期權計劃 Share Option Scheme adopted on November 22, 2002

				湖權可認購力 of Shares und		<b>每股行使價</b> (港幣)		
授出日期 (月/日/年) Date Granted (mm/dd/yyyy)	姓名	Name	於2013年 1月1日 As at Jan 1, 2013	年內行使 Exercised during the Year	於2013年 12月31日 As at Dec 31, 2013	Exercise Price per Share (HK\$)	歸屬日期 (月/日/年) <b>Vested Dates</b> (mm/dd/yyyy)	到期日 (月/日/年) Expiry Date (mm/dd/yyyy)
05/20/2004	陳啟宗	Ronnie C. Chan	5,090,000	-	5,090,000	\$9.20	05/20/2005: 25% 05/20/2006: 25% 05/20/2007: 25% 05/20/2008: 25%	05/19/2014
11/20/2006	陳啟宗	Ronnie C. Chan	2,000,000	-	2,000,000	\$17.14	11/20/2007: 10% 11/20/2008: 20% 11/20/2009: 30% 11/20/2010: 40%	11/19/2016
08/21/2007	陳啟宗	Ronnie C. Chan	3,640,000	-	3,640,000	\$25.00	08/21/2008: 10% 08/21/2009: 20% 08/21/2010: 30% 08/21/2011: 40%	08/20/2017
08/21/2007	陳啟宗	Ronnie C. Chan	5,600,000	-	5,600,000	\$25.00	08/21/2009: 10% 08/21/2010: 20% 08/21/2011: 30% 08/21/2012: 40%	08/20/2017
09/01/2008	何孝昌	H.C. Ho	300,000	-	300,000	\$24.20	09/01/2010: 10% 09/01/2011: 20% 09/01/2012: 30% 09/01/2013: 40%	08/31/2018
12/31/2008	陳啟宗 何孝昌	Ronnie C. Chan H.C. Ho	9,240,000 300,000	-	9,240,000 300,000	\$17.36	12/31/2010: 10% 12/31/2011: 20% 12/31/2012: 30% 12/31/2013: 40%	12/30/2018
02/08/2010	陳啟宗	Ronnie C. Chan	6,500,000	-	6,500,000	\$26.46	02/08/2012: 10% 02/08/2013: 20% 02/08/2014: 30% 02/08/2015: 40%	02/07/2020
07/29/2010	陳南祿	Philip N.L. Chen	10,000,000	-	10,000,000	\$33.05	07/29/2012: 10% 07/29/2013: 20% 07/29/2014: 30% 07/29/2015: 40%	07/28/2020
09/29/2010	何孝昌	H.C. Ho	2,000,000	-	2,000,000	\$36.90	09/29/2012: 10% 09/29/2013: 20% 09/29/2014: 30% 09/29/2015: 40%	09/28/2020
06/13/2011	陳啟宗 陳南禄 何孝昌	Ronnie C. Chan Philip N.L. Chen H.C. Ho	4,500,000 4,500,000 3,000,000	- - -	4,500,000 4,500,000 3,000,000	\$30.79	06/13/2013: 10% 06/13/2014: 20% 06/13/2015: 30% 06/13/2016: 40%	06/12/2021





# Report of the Directors

- 2. 根據恒隆地產有限公司之股份期權計劃的期權變動(續)
  Movements of Options under the Share Option Schemes of Hang Lung Properties Limited (Continued)
- (ii) 於二零一二年四月十八日獲採納之股份期權計劃 Share Option Scheme adopted on April 18, 2012

				據期權可認購之 ∙ of Shares und		<b>每股行使價</b> (港幣)		
<b>授出日期</b> (月/日/年) <b>Date Granted</b> (mm/dd/yyyy)	姓名	Name	於2013年 1月1日 As at Jan 1, 2013	年內授出 Granted during the Year	於2013年 12月31日 As at Dec 31, 2013	Exercise Price per Share (HK\$)	歸屬日期 (月/日/年) <b>Vested Dates</b> (mm/dd/yyyy)	到期日 (月/日/年) Expiry Date (mm/dd/yyyy)
06/04/2013	陳啟宗 陳南祿 何孝昌	Ronnie C. Chan Philip N.L. Chen H.C. Ho	- - -	4,500,000 4,500,000 3,000,000	4,500,000 4,500,000 3,000,000	\$28.20	06/04/2015: 10% 06/04/2016: 20% 06/04/2017: 30% 06/04/2018: 40%	06/03/2023

除以上所披露外,本公司董事或彼等之任何聯繫人並無於二零一三年十二月三十一日持有本公司或任何相聯法團之股份、相關股份或債權證之權益或淡倉。

除以上所述外,於年內任何時間,本公司 或其任何附屬公司並無作出任何安排使本 公司董事(包括彼等之配偶及未滿十八歲之 子女)可藉購入本公司或任何其他機構之股 份或債權證而獲益。

# 主要股東及其他人士於股份及相關股份之權益及淡倉

根據證券條例第三百三十六條規定須予備 存之登記冊所記錄,主要股東及依據證券 條例第XV部須披露其權益之其他人士於 二零一三年十二月三十一日持有本公司之 股份及相關股份之權益以及淡倉之詳情 如下: Save as disclosed above, none of the directors of the Company or any of their associates had, as at December 31, 2013, any interests or short positions in the shares, underlying shares or debentures of the Company or any associated corporations.

Other than as stated above, at no time during the year was the Company or any of its subsidiaries a party to any arrangement to enable the directors of the Company (including their spouses and children under 18 years of age) to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at December 31, 2013, details of substantial shareholders' and other persons' (who are required to disclose their interests pursuant to Part XV of the SFO) interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO are as follows:







			持有股份或相關 Number of SI Underlying Sha	hares or	已發行股本之百分比 % of Issued Capital	
名稱	Name	附註 Note	(好倉) (Long Position)	(淡倉) (Short Position)	(好倉) (Long Position)	(淡倉) (Short Position)
陳譚慶芬	Chan Tan Ching Fen	1	498,428,580	-	36.93	_
Cole Enterprises Holdings Limited	Cole Enterprises Holdings Limited	1	498,428,580	-	36.93	_
Merssion Limited	Merssion Limited	1	498,428,580	_	36.93	_
Kingswick Investment Limited	Kingswick Investment Limited	2	97,965,000	_	7.26	_
Aberdeen Asset Management Plc 及其聯繫人	Aberdeen Asset Management Plc and its associates	3	201,924,756	-	14.96	_
Dodge & Cox	Dodge & Cox	3	69,549,300	_	5.15	_

附註

1. 此等股份與一信託基金所持有之股份為同一批股份。陳譚慶芬女士為該信託基金之成立人。Cole Enterprises Holdings Limited 為該信託基金之受託人。

Merssion Limited 持有四億九千八百四十二萬八千五百八十股股份,當中九千七百九十六萬五千股股份由其附屬公司 Kingswick Investment Limited 持有。

- 2. Kingswick Investment Limited 所持有之九千七百九十六萬五千股股份已包括在上述由陳譚慶芬女士/ Cole Enterprises Holdings Limited/Merssion Limited 所持有之四億九千八百四十二萬八千五百八十股股份之數目內。
- 3. 此等股份乃以投資經理身份所持有。

除以上所披露外,於二零一三年十二月三十一日,本公司並無獲知會任何其他權益,而須記錄於根據證券條例第三百三十六條規定須予備存之登記冊內。

### 關連人士交易

在日常業務中進行的重大關連人士交易詳 情載於財務報表附註第二十九項內。該等 關連人士交易並不構成香港聯合交易所有 限公司證券上市規則界定的須予披露關連 交易。

#### Notes

1. These shares were the same parcel of shares held by a trust of which Ms Chan Tan Ching Fen was the founder. Cole Enterprises Holdings Limited was the trustee of the trust.

Merssion Limited held 498,428,580 shares, of which 97,965,000 shares were held by its subsidiary, Kingswick Investment Limited.

- 2. The 97,965,000 shares held by Kingswick Investment Limited were included in the above-mentioned number of 498,428,580 shares held by Ms Chan Tan Ching Fen/Cole Enterprises Holdings Limited/Merssion Limited.
- 3. These shares were held in the capacity of investment managers.

Save as disclosed above, as at December 31, 2013, no other interest required to be recorded in the register kept under section 336 of the SFO has been notified to the Company.

### **RELATED PARTY TRANSACTIONS**

Details of the significant related party transactions undertaken in the usual course of business are set out in Note 29 on the Financial Statements. None of these related party transactions constitutes a discloseable connected transaction as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.





# Report of the Directors

### 管理合約

年內本公司並無就本公司全部或任何重大 部分業務訂立或現存任何管理及行政合約。

### 購回、出售或贖回上市證券

年內本公司或其任何附屬公司並無購回、 出售或贖回其任何上市證券。

### 企業管治

本公司之企業管治常規載於第九十三至一 百一十七頁之企業管治報告內。

### 核數師

本公司將於即將舉行之股東週年大會上提 出決議案,建議再度委任畢馬威會計師事 務所為本公司核數師,直至下屆股東週年 大會結束為止。

### 承董事局命 公司秘書

### 蔡碧林

香港,二零一四年一月二十三日

### MANAGEMENT CONTRACTS

No contract for the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of its listed securities.

### CORPORATE GOVERNANCE

The Company's corporate governance practices are set out in the Corporate Governance Report on pages 93 to 117.

### **AUDITOR**

A resolution for the re-appointment of KPMG as auditor of the Company until the conclusion of the next annual general meeting is to be proposed at the forthcoming annual general meeting.

By Order of the Board

Bella Peck Lim Chhoa

Company Secretary
Hong Kong, January 23, 2014